

HOW TO WIN ANY ARGUMENT, REVISED EDITION

Alexander Isabel Galletti

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Unfortunately, the author totally missed the mark. The illustrations are short and to the point, just like what a presenter will do when presenting to a group of top payers who do not have more than an hour to get back the value for the big bucks that they paid for the seminar. Another simple strategy Revised Edition encourage a more detached and rational mindset is to ask your conversation partner to imagine the argument from the viewpoint of someone from another country.

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